



Typical of the Terminals ordered by the United Friendly Insurance Company is this TC100, here shown being demonstrated at a recent press conference.

## Real-Time Insurance

Data Transmissions Division recently scored a double top.

The United Friendly Insurance Company has placed a substantial initial order for Olivetti TC102 Real-Time Terminals. This has the distinction of being the first real-time computation of insurance policies in Britain. The terminals will be connected on-line to an English Electric System 4/50 computer. In this way United Friendly's ever-prompt service will be further improved, as the laborious clerical work of checking claims will be completely avoided. The terminal will have instantaneous access to the particulars of policy holders, which are held within the mass memory file of the computer.

Another five-figure order, has been placed by BEA. This is for a mixture of unit teleprinters and fast serial printers. Data Transmissions Division won this order in the face of two American firms, who were able to underquote us. A case of Olivetti quality having the telling weight.